

Adonis & Abbey Consults is seeking a dynamic Business Development Director to lead our new data-driven consultancy firm launching in August 2026

About the Role

Adonis & Abbey Consults, a knowledge-driven consultancy arm of Adonis & Abbey Publishers, is looking for a **young and dynamic Business Development Director** for the firm, which will be launched in August 2026. By leveraging the intellectual capital of the parent company's 40 highly respected international academic journals in diverse fields - from the social and natural sciences, arts and humanities, engineering and technology to the medical sciences - the firm will offer data-driven consultancy services across Africa and global markets.

Key Requirements

- **Experience:** At least three years as an academic researcher, at least mid-level staff in a major corporation or consultant to major organisations.
- **Education:** Postgraduate qualifications are an advantage.
- **Communication:** Exceptional verbal and written communication skills.
- **Traits:** Young, dynamic, and highly driven to achieve results.

Compensation & Start Date

- **Remuneration:** Negotiable and commensurate with experience and KPI delivery.
- **Start Date:** Immediate.